



# Enhancing private sector capacity for growth and development

Chamber of Commerce



Italafrica Centrale



Private Sector Federation Rwanda



Fédération des entreprises congolaises



Chambre de Commerce Gabon

# Project presentation

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1. Overview
2. Partnership
3. Partners' needs
4. Applicant's experience
5. Expected results & activities

# 1. Overview

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**Title:** Enhancing private sector capacity for growth and development.

**Objective:** Sustainable capacity building of African partner intermediary organisations.

**Countries:** Rwanda, Democratic Republic of Congo and Gabon.

**Duration:** 12 months.

**Budget:** 671.104 EUR, of which 500.000 co-funded by Pro-Invest.

## 2a. Partnership

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### Applicant

- ✓ ItalAfrica centrale Chamber of Commerce

### Partners

- ✓ Private Sector Federation Rwanda
- ✓ Fédération des entreprises congolaises
- ✓ Chambre de Commerce d'Agriculture, d'Industrie et des Mines du Gabon

## 2b. Partnership

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Why this partnership?

- ✓ Existing collaboration agreements
- ✓ Economic missions carried out
- ✓ Maximum number of partners

## 3. Partners' needs

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### Enterprises

- ✓ Not willing to pay for I.O.'s services
- ✓ Poor knowledge of markets, legislation and ACP/EU counterparts

### Intermediary Organisations

- ✓ Lack of capacity and financing
- ✓ Lack of collaboration/networks

## 4. Applicant's experience

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- ✓ Organisation of economic missions
- ✓ Institutional relationships
- ✓ In-the-field presence
- ✓ Members' experience

## 5a. Expected results

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1. Networking among partner intermediary organizations developed and improved
  - ✓ Working groups
  - ✓ MoU
2. Know-how and expertise shared and enhanced
  - ✓ Training sessions
  - ✓ Code of Conduct and survey among enterprises
3. Private-Public dialogue reinforced
  - ✓ Policy position papers submitted to local authorities
4. Investment and inter-enterprises cooperation promoted
  - ✓ Economic missions carried out
5. Public, stakeholders and beneficiaries awareness improved

## 5b. Activities

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1. Joint project management
2. Mentoring activities (learn-by-doing approach)
3. Lobbying to local authorities and consultations with public and enterprises
4. Organisation of economic missions
5. Visibility and dissemination

## 6. Contacts

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